

# Residential EV Customer Journey and EV Toolkit Demo

**February 7, 2022** 

# **EV Residential Current-State Journey**

Research confirms that the customer has many pain points along their EV Journey and the customer experience (CX) can be improved

S t a g e

#### **Awareness**

Usual surroundings; triggers to do more



#### Research

Deliberate efforts to find out something specific



#### **Purchase car**

Experience at dealership, showroom, or online

### Purchase charger

Retail and online experience

## Install charger

Experience with electrician or utility

# Drive/charge

Individual customer journey thru stages will vary

Ongoing experience; what he says about utility to others

#### Rates

Awareness of and enrollment in rates that help control electric bill



Talking with EV owners is getting me excited about my new car

#### RESEARCH ROLLERCOASTER

Lots of There are EVs! incentives! YouTube is helpful

Only some are My state is available out of money calculators are hard



I wish the dealer had been helpful or informative





Maybe I should consider buying a faster charger



That was a lot of effort to install my EV charger and or rebate/ incentive\*



I'm so excited to talk about my EV!



How can I calculate my savings and environmental impacts?

C

Feels EVs offer fuel cost savings, lower maintenance costs and positively impacts the environment

Feels good to be an early adopter

Driving an EV can help me reduce climate change Uses traditional sources for EV research, e.g., Consumer Reports, Kelly Blue Book, Edmunds, Auto Trader, etc.

Has concerns about EV range, upfront costs, battery replacement, and battery functionality

Wonders how much it will cost to charge EV vs paying for gas?

Salesperson wasn't very knowledgeable about EVs overall, and even less so about charging options

"I feel more knowledgeable than their salesperson"

Finds dealers to be less aggressive in selling EVs

Lack of EV inventory

Interested in EV Charger rebates

"Will a Level 2 charger increase my utility bill?"

Uncertainty in charger selection, installation, and associated costs

Can the utility help me research /compare charging solutions?

Unaware of installation process or need to contact utility to determine if a service upgrade is needed

Uncertainty in whom to have install the EV Charger

Can the utility recommend someone to install my charger?

Believes utility should promote adoption of EVs and be a resource for public charging

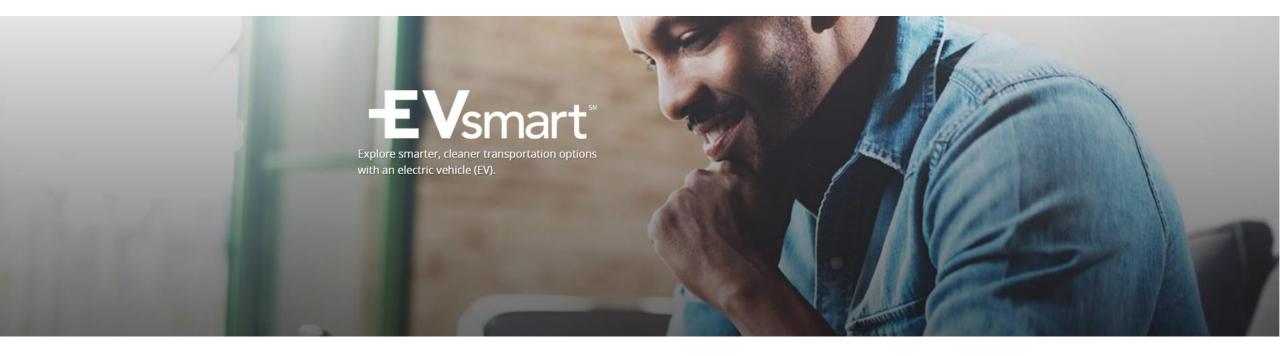
Uncertainty in public charging locations, if open charger is available or operational?

Are there any utility or RES rate plans for EV owners?

Which rate plan is right for me?



# **EV Toolkit Demo**



- >> Whether you're an EV driver or considering buying an EV, our ComEd EVsmart Program gives you the tools and information you need to charge faster, smarter, and more conveniently than ever before.
- >> There's a lot to learn about EVs! Explore your options at <a href="ComEd.com/EV">ComEd.com/EV</a>





# **Interested in an EV?**

Explore our tools and resources to see if EVs are right for you.



Savings, Benefits & Incentives
Discover everything about EVs
and calculate your potential fuel
cost savings.



Find Vehicles and Chargers
Review the latest EV brands,
models and charger options.
Learn More



Search for Public Charging
Find a public charging station near
you or wherever you may go.
Learn More



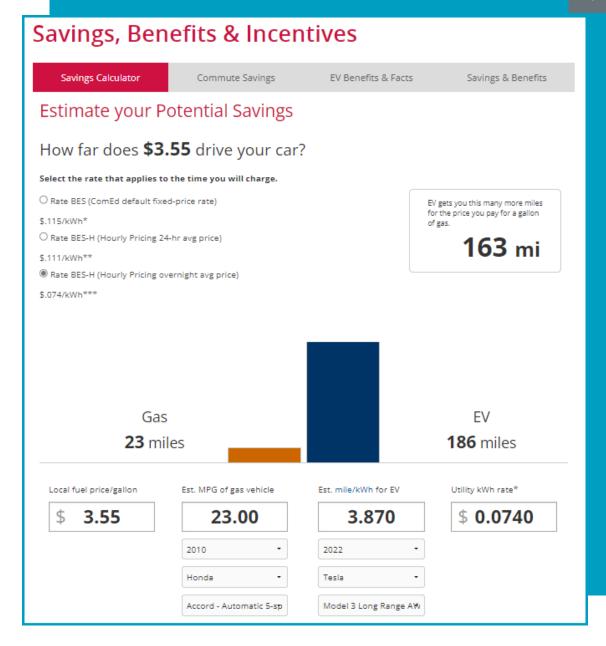
Explore your options at ComEd.com/EV



# **EV Fuel Cost Calculator**

- Calculate your potential fuel cost savings when switching from a gas vehicle to an EV
- Allows personalized entries for the:
  - Price for a gallon of gas
  - Gas vehicle you currently own
  - EV that you are interested in
  - Number of miles driven each year
- >> The calculator estimates:
  - How many more miles you can drive an EV for the price of a gallon of gas vs. your gas vehicle
  - How much you potentially could save in fuel costs annually and over 5 years





# Find an All Electric or Plugin Hybrid EV that's right for you

- Enter your search priorities in order of importance
- Review the list of EV models that may be appropriate for you
- Receive information on price, range, charge time, and currently available Federal Tax Credits by model

## Learn More

# Find Vehicles & Chargers

All-Electric Models

Plug-In Hybrid Models

EV Chargers

### All-Electric Vehicle Model Information

This list is intended to provide general information about electric vehicle models. These prices are only estimates, actual prices may vary significantly based on dealership, geographic location and vehicle option packages. This list may not include all available electric vehicle models and does not include hybrid electric vehicles (HEV) or plugin hybrid electric vehicles (PHEV). Please consult local dealerships and manufacturer websites for additional information.



#### 2020 Chevrolet Bolt EV

Estimated Price: \$30,000 to \$40,000

Technology: All-Electric EV Range: 259 miles/charge

Battery Capacity: 66.0 kWh

kWh Consumption/100 miles: 28.7

Charge Time (Level 2): 10.0 Hours

Federal Tax Credit: Phase out initiated

\$7,500 Before 03/31/2019 \$3,750 04/01/2019 - 09/30/2019

\$1,875 10/01/2019 - 03/31/2020



source: gm media

# **EV Incentives & Promotions**

- >> Learn about available Federal Tax credits
  - Electric vehicles
  - EV charging equipment
- This area will be updated as new promotions and incentives become available

Click Here and then select "Savings & Benefits"

Savings Calculator

Commute Savings

EV Benefits & Facts

**EV Incentives & Promotions** 

### Electric Vehicle Federal Tax Credit up to \$7,500

A federal income tax credit up to \$7,500 is available for the purchase of a qualifying EV. The minimum credit amount is \$2,500, and the credit may be up to \$7,500, based on each vehicle's battery capacity and the gross vehicle weight rating. Your eligibility for income tax credits depends on your personal tax situation. We recommend speaking with a tax professional for guidance.

The credit begins to phase out for each vehicle manufacturer once they have sold 200,000 eligible electric vehicles in the United States (as counted from January 1, 2010). The IRS will announce when a manufacturer exceeds this production volume and will announce the subsequent phase out schedule on the IRS website.

- · Consult your tax adviser to make sure you qualify
- Max tax credit \$7,500
- · Restrictions apply. Subject to change without notice

Print Brochure

#### IRS Federa TaxCre Progra

\$30,000 Sample new vehicle price

-\$7,500 Federal Tax Credit\*

\$22,500 Estimated cost
Does not include

\*Federal Tax Credit calculation varies by car model and is subject to change. Visit the IRS website and comult a tax professional to make sure you qualify.

#### INCENTIVE INFORMATION

Electric Vehicle Federal Tax Incentive up to \$7,500



### EV Charging Equipment Federal Tax Credit up to \$1,000

Consumers who purchase qualified residential fueling equipment prior to December 31, 2020, may receive a tax credit of 30% of the cost, up to \$1,000. Permitting and inspection fees are not included in covered expenses.



NOTE: This incentive originally expired on December 31, 2016, but was retroactively extended through December 31, 2020, by Public Law 116-94.

- Tax credit may be available for installations that took place in 2018 and 2019
- · Consult a tax professional to see if your installation qualifies
- · Visit IRS website for additional information

Print Brochure

INCENTIVE INFORMATION



# Find a Public Charger

- While many EV owners enjoy the convenience of charging at home, others may need to utilize public charging
- Our tool allows you to find public chargers by zip code
  - See locations on a map and individual listings

## **Learn More**

CHARGER LEVEL: DC FAST: Showing 1 - 25 of 152 1 2 3 4 5 6 7 NEXT Search here.. MILLENNIUM GRGS 5 S Columbus Dr ACCESS: Public Chicago, IL, 60601 NETWORK: ChargePoint Network PLUG TYPES: NEMA520 888-758-4389 PRICING: Free HOURS: 24 hours daily

60604

Go

#### INTERPARK

17 E Adams St Chicago, IL, 60603

888-758-4389

ACCESS: Public
NETWORK: ChargePoint Network
PLUG TYPES: J1772, NEMA520
PRICING: Free
HOURS: 24 hours daily

# I Have an EV, What's Next?

Get the most out of your EV with our available resources.



Register Your EV

Register your vehicle with ComEd to help us assess your electric service needs and maintain the reliability of electric service in your community.

**Learn More** 



**Choose an EV Charger** 

Find a charger that fits the needs of your EV.

**Learn More** 



Find the Right Rate

Explore available rate options and see what works best for you.

**Learn More** 



# Check Your EV Charger Readiness

Review the checklist to help make sure your charger installation goes smoothly.



# Find an EV Charger that's right for you

- Enter your search priorities in order of importance
- Review the list of EV Charger models that may be appropriate for you
- Receive information on estimated price, charger type, plug type, and if it is WiFi Enabled by model
- Select models are available for purchase directly on the ComEd Marketplace

**Learn More** 

### Level 2 Charger Information

We're providing basic information about electric vehicle Level 2 240-volt charger models to help you understand the various performance attributes to consider when making a purchase. We try to keep the information up to date, but models and attributes change frequently. Please refer to manufacturers for additional details.

Manufacturer	Price Range*	Amperage	Wifi Enabled	Wifi Enabled	
Enel x	Lower to Higher	Lower to Higher •	Show all Models	Show all Models *	
Sort Order 🕢	1 2	1 2			
ENERGY STAR Certified					
Show all Models				•	
Model: JuiceBox Pro 3	32 WiFi				
Charger Type: Level 2 Estimated Price: \$400 to \$7	700	Adoc	Фох		
Plug Type: SAE J-1772	00				
Voltage: 240					
Amperage: 32			-		
Primary Use: Residential					
Connectable/WiFi Enabled:	Yes				
ENERGY STAR: Yes				energy S	
→ PURCHASE			1	ENERGY STAR Enel:	
Model: JuiceBox 40 W	/iFi				
Charger Type: Level 2		Asice	Фох	_	
Estimated Price: \$400 to \$7	700				
Plug Type: SAE J-1772					
Voltage: 240					

Amperage: 40

Primary Use: Residential Connectable/WiFi Enabled: Yes FNFRGY STAR: Yes

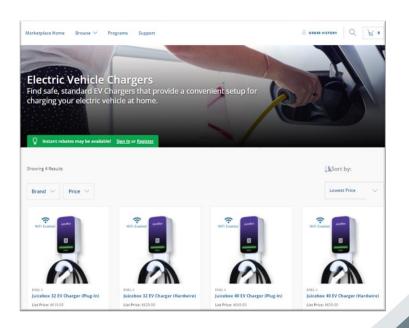
**PURCHASE** 





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# EV Chargers on Marketplace

The ComEd Marketplace is a customer service platform, that customers use and from which they obtain information about and access to select products and services that help them better understand, manage, and control their energy use.

Visit ComEd Marketplace

**Streamlined Customer Journey:** Customers are now able to connect directly from the EV Toolkit's Charger comparison page to Marketplace's Electric Vehicle Chargers page to complete a purchase

# **EV Rate Options**

There are 4 rate options for ComEd residential customers

>> Basic Electric Service (BES) Rate (i.e., fixed price rate).

### >> Hourly Pricing Rate

- Electricity prices vary by the hour, and customers can manage their costs by shifting some of their electricity use to times when prices are lower (typically during night and weekend hours).
- Because most EV drivers charge overnight, enrolling in ComEd's Hourly Pricing program allows them to take advantage of lower prices and reduce their electric vehicle's fueling costs.

### > Time of Day Pricing Rate (Pilot)

Offers three different pricing periods. Prices are highest when the
electricity is most in demand (typically mid-afternoon and early evenings)
and lowest in the late evenings and early mornings when electricity is
least in demand.

### Delivery Services Rate

 Available for customers who elect to have their electricity supplied by others than ComEd.



Learn More

# **Rate Options**

Electric vehicles need to be plugged into a source of electricity, just like a cell phone or a laptop computer, to charge their batteries. And, since electricity will be the new fuel for your transportation, the rate you pay for electricity will likely become more important.



# Available Supply Rates

There are four rate options available to ComEd residential customers: ComEd's Fixed-Price rate (BES), ComEd's Hourly Pricing rate (BESH), ComEd's Time-of-Day pilot rate (RTOD) and a Delivery Services rate (RDS). Rate BES is the applicable default rate for residential customers unless another rate option is chosen.

\*Additional information on rate options can be found below and in Rates & Tariffs

### Fixed-Price Rate (BES)

With ComEd's fixed-price rate, Rate BES (Basic Electric Service), you pay a fixed price for your electricity supply. This price varies by season; it is adjusted periodically but it does not change from hour to hour or from day to day. You pay the same price for electricity no matter what time of day or which day you use it. View Rate Information.

#### Hourly Pricing Rate (BESH)

# **EV Charger Readiness**



Are you considering purchasing an electric vehicle? Follow our simple checklist to get your home EVready.

## 1. Assess your charging needs

Ask a few key questions to determine your charging needs. How far can your EV travel on a full-charge? What distance do you normally drive each day, including miles traveled to and from work? Is there an opportunity for charging at or near your workplace or at a local retailer? What time of day do you plan to charge your EV, and for how long? Did you know, depending on your supply rate, you may benefit from lower electric rates by charging your EV overnight?

### 2. Determine your charging level

Charging Level	Power Requirements	Additional Equipment Required	Typical Charging Time*
Level 1	120-volt AC, 15 amps	None. Standard, grounded, three-prong 120-volt outlet with ground fault circuit interrupter (i.e. GFCI) typically already available.	9- 24 hours
Level 2	240-volt AC, 15-30 amps	Requires installation of Electric Vehicle Supply Equipment (EVSE), i.e. a charging station, with a standard SAE J1722 connector for the vehicle and potential upgrades to the home's electrical wiring and panel(s)	4-8 hours

Upgrading or Installing New Service?

If you need assistance with upgrading or installing new electric service for a charger, call1-866-NEW-ELEC (1-866-639-3532).

# **Is Your Home EV Ready?**

- Are you considering purchasing an electric vehicle? Follow our simple checklist to get your home EV-ready.
- 1. Assess your charging needs
- 2. Determine your charging level
- 3. Select your electric rate
- 4. Consult an electrical contractor
- 5. Obtain permits
- 6. Install your charging station
- 7. Have the inspection performed
- 8. Charge your vehicle

